THE GLOBALSTAR SOLUTION



CHRIS LAQUIDARA
DIRECTOR OF OPERATIONS FOR ALL-COMM TECHNOLOGIES

GLOBALSTAR – THE OFFICIAL SATELLITE COMMUNICATIONS PROVIDER FOR THE BOSTON MARATHON

After the tragic events at the Boston Marathon in 2013, race officials knew they had to plan for every scenario in 2014. ALL-COMM Technologies in Massachusetts was tasked with organizing communications for the entire event. Chris Laquidara, Director of Operations for ALL-COMM Technologies, chose Globalstar as the mobile satellite service provider for the marathon. "We used to use another supplier as a satellite option, but now we exclusively work with Globalstar. When we met with Globalstar representatives last year and heard about



the newly launched satellite system and its capabilities, we knew that Globalstar is who we wanted to work with moving forward. When it came time to provide satellite service to officials of the Boston Marathon, Globalstar is who we trusted to keep everyone connected in case other forms of communications failed for any reason."

EVERYONE WHO NEEDED TO COMMUNICATE HAD A GLOBALSTAR PHONE

Putting on a race the size of the Boston Marathon takes coordination from numerous agencies and departments. Chris adds, "Luckily we didn't need to use the satellite phones, but if something did happen, we made sure that everyone who needed to communicate had a Globalstar phone. We had 40 phones that we gave out to race officials, the Boston police and fire department, EMS teams, FBI and State Police. We made sure everyone could talk if something happened." When testing out the Globalstar phones before the race, Chris notes that the call clarity was great with little to no delays. ALL-COMM Technologies will support the Boston Marathon again in 2015, and they plan to integrate Globalstar's mobile satellite phones into their communications plan.

CONVINCING CHARACTERISTICS

The following were noted characteristics of Globalstar's products and services that Chris Laquidara has been impressed with:

- Crystal-clear voice quality
- Small, compact mobile satellite phone handset
- Newest, most modern satellite network
- Excellent Customer Service and Support

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For more information on Globalstar devices, visit: Globalstar.com